



# **MANAGEMENT ANALYSIS REPORT**

**Region I (Albany)**

**June 30, 1999**

## **REGIONAL HIGHLIGHTS AND TRENDS**

### **Capital**

- ★ *The capital ratio (12.3%) and net capital ratio (11.6%) are slightly lower than the region's 1998 ratios (12.5% and 11.9%, respectively), and remain above the national ratios (11.3% and 10.7%, respectively).*
- ★ *Rhode Island and New Hampshire have the highest net capital ratios in the region (14.2% and 12.1%, respectively).*
- ★ *Vermont and Maine have the lowest net capital ratios (9.5% and 10.0%, respectively) in the region.*

### **Growth**

- ★ *The loan growth ratio (7.3%) is slightly lower than the region's 1998 ratio (7.6%) and the national ratio (7.5%).*
- ★ *Rhode Island and New Hampshire have the highest loan growth rates in the region (12.7% and 10.2%, respectively).*
- ★ *Connecticut and Vermont have the lowest loan growth rates in the region (3.3% and 5.6%, respectively).*
- ★ *First mortgage real estate loans, used auto loans, and other member loans were the fastest growing loan categories in the region (15.5%, 14.8%, and 13.4%, respectively).*
- ★ *Rhode Island, Connecticut, and New York have the highest real estate loan growth rates in the region (15.1%, 14.2%, and 13.4%, respectively). Rhode Island and Massachusetts have the highest level of net long term assets in the region (46.3% and 38.9%).*
- ★ *The share growth ratio (10.8%) is higher than the region's 1998 ratio (9.7%) and the national ratio (9.8%).*
- ★ *Vermont, Rhode Island, and Connecticut have the highest share growth rates in the region (14.6%, 12.9%, and 11.9%, respectively).*
- ★ *Maine has the lowest share growth rate in the region (7.7%).*

### **Delinquency**

- ★ *The delinquency ratio (0.8%) is slightly lower than the region's 1998 ratio (0.9%) and is equal to the national ratio.*
- ★ *Real estate loan delinquency (0.4%) is lower than the region's 1998 ratio (0.5%) and is higher than the national ratio (0.3%).*
- ★ *Maine and New York have the highest delinquency ratios in the region (1.1% and 0.9%, respectively).*
- ★ *New Hampshire and Vermont have the lowest delinquency ratios in the region (0.4% and 0.5%, respectively).*
- ★ *The loan loss ratio (0.4%) is slightly lower than the region's 1998 ratio and the national ratio (0.5% each).*

### **Earnings**

- ★ *The gross income ratio (7.4%) is lower than the region's 1998 ratio (7.9%) and the national ratio (7.8%).*
- ★ *The cost of funds ratio (3.2%) is lower than the region's 1998 ratio (3.5%) and slightly lower than the national ratio (3.3%).*
- ★ *The net operating expense ratio (2.6%) is lower than the region's 1998 ratio and the national ratio (2.7% each).*
- ★ *The return on average assets (1.0%) equals the region's 1998 ratio and is higher than the national ratio (0.9%).*
- ★ *Four states share the highest return on average assets ratio in the region (1.0% for Massachusetts, New Hampshire, New York, and Rhode Island).*

★ *Maine and Connecticut have the lowest return on average assets ratios in the region (0.7% and 0.8%, respectively).*